

**Association for Talent Development-Cascadia Chapter
Budget vs. Actuals: FY_2023**

January 1, 2023 - July 31, 2023

	Total			
	Actual	Budget	over Budget	% of Budget
Revenue				
Conference			0.00	
Exhibitors		0.00	0.00	
Registrations		0.00	0.00	
Sponsors		0.00	0.00	
Total Conference		\$ 0.00	\$ 0.00	
Events			0.00	
Monthly Learning				
Registrations - Virtual	2,007.00	2,940.00		68.27%
Registrations - F2F	580.00	8,575.00		6.76%
Chapter Meetings			0.00	
Registrations - Virtual	290.00	300.00		96.67%
Registrations - F2F	760.00	3,500.00		21.71%
Fundamentals of Training				
Registrations - Virtual	9,075.00	10,764.00	-1,689.00	84.31%
Registrations - F2F		3,588.00		0.00%
FOT 2 Pilot		0.00		
Professional Dev. Misc.				
CPTD / APTD			0.00	
Study Groups		500.00		0.00%
SIGs				
Registrations		300.00		0.00%

PD Misc		1,500.00		
Total Events	12,712.00	31,967.00		39.77%
Membership			0.00	
Regular	5,633.90	21,780.00	-16,146.10	25.87%
In Transition	350.00	1,000.00	-650.00	35.00%
YoungProfessional	222.00	900.00	-678.00	24.67%
Total Membership	\$ 6,205.90	\$ 23,680.00		26.21%
Operations			0.00	
CHIP	1,170.00	2,000.00	-830.00	58.50%
Interest	1.44	5.00	-3.56	28.80%
Opp Fund	134.49	0.00		
Credit Card Rewards		100.00	-100.00	100.00%
Loyalty Program Rewards		0.00	0.00	0.00%
Sponsors		\$ 0.00		
Total Operations	\$ 1,305.93	\$ 2,105.00	-\$ 933.56	62.04%
Sales	\$ 232.56	\$ 0.00	\$ 0.00	0.00%%
Total Revenue	\$ 20,456.39	\$ 57,752.00		35.42%
Expenditures				
Conference			0.00	
Committee		0.00	0.00	
Equipment		0.00	0.00	
Exhibitors		0.00	0.00	

Facility		0.00	0.00	
Food		0.00	0.00	
GraphicDesign		0.00	0.00	
Marketing		0.00	0.00	
Speaker Fee		0.00	0.00	
Speaker Expenses		0.00	0.00	
Supplies		0.00	0.00	
Total Conference	\$ 0.00	\$ 0.00	\$ 0.00	
Events			0.00	
Monthly Learning			0.00	
Gift Cards		300.00		0.00%
Speaker Fees		500.00		0.00%
Refreshments		350.00		0.00%
Facility	\$500.00	1,925.00		
Chapter Meetings			0.00	
Gift Cards		150.00		0.00%
Speaker Fees		500.00		
Raffle Prizes		330.00	-330.00	0.00%
Food / Facility / AV	\$1,199.02	3,500.00	-375.00	34.26%
Fundamentals of Training			0.00	
Facility		2,100.00		0.00%
Food		840.00		0.00%
Gift Cards	\$1,000.00	2,400.00		41.67%
Materials Refresh		0.00		
FOT2 Development		2,000.00		0.00%
FOT2 Delivery		900.00		0.00%
Professional Dev. Misc.		0.00		

CPTD / APTD				
Gift Cards		450.00		0.00%
SIGs			-375.00	
Supplies		0.00		
Total SIGs		0.00		
Professional Dev. Misc.		0.00		
Total Events	\$2,699.02	16,245.00		16.61%
Marketing				
CPTD Certification Endorsement		\$ 100.00		0.00%
Marketing		\$ 1,000.00	-\$ 1,000.00	0.00%
Total Marketing	\$0.00	\$ 1,100.00	-\$ 1,000.00	0.00%
Member Services			0.00	
Engagement		150.00		
Swag	\$993.29	700.00	293.29	141.90%
Supplies	\$33.00	200.00	-167.00	16.50%
Total Member Services	\$1,026.29	\$ 1,050.00	-\$ 23.71	97.74%
Volunteers			0.00	
Gift Cards		100.00	-100.00	0.00%
Gifts		400.00	-400.00	0.00%
Total Volunteers	\$0.00	\$ 500.00	-\$ 500.00	0.00%
Operations			0.00	
Board				
ALC		800.00	0.00	0.00%
Meetings/Retreats	\$150.00	200.00	-650.00	18.75%

National Dues	\$587.05	1,194.00	-606.95	49.17%
Misc	\$50.00			
Total Board	\$787.05	\$ 2,194.00	-\$ 1,406.95	35.87%
CPA/Legal			0.00	
CPA	\$1,145.00	1,200.00	-55.00	95.42%
Registered Agent		\$ 400.00		0.00%
Attorney		\$ 0.00		
Total CPA/Legal	\$1,145.00	\$ 1,600.00	-\$ 455.00	71.56%
License Fees / Insurance / Taxes			0.00	
Insurance	\$1,102.23	1,300.00		84.79%
Taxes	\$90.00	300.00		30.00%
Licenses	\$150.00	0.00		
Total License / Insurance / Taxes	\$1,342.23	1,600.00		83.89%
Merchant Fees				
Bank of America (FiServ)	\$438.91	900.00	-461.09	48.77%
Authorizenet	\$232.00	300.00		77.33%
AffiniPay	\$479.32	1,500.00		31.95%
Square		100.00	-100.00	0.00%
Total Merchant Fees	\$1,150.23	\$ 2,800.00	-\$ 1,649.77	41.08%
Office Admin			0.00	
iPhone		250.00	-250.00	0.00%
VoIP Phone	\$91.77	200.00	-108.23	45.89%
Postage	\$726.63	1,500.00		48.44%
Supplies		400.00	-400.00	0.00%

Total Office Admin	\$818.40	\$ 2,350.00	-\$ 1,531.60	34.83%
Staff			0.00	
Admin	\$4,600.00	10,080.00	-5,480.00	45.63%
Business Manager	\$6,766.10	16,200.00	-9,433.90	41.77%
Total Staff	\$11,366.10	\$ 26,280.00	-\$ 14,913.90	43.25%
Tech		0.00		
TOTAL TECH		0.00		
Tools				
Domain Renewal	\$25.00	25.00		
Constant Contact		600.00		0.00%
DropBox		130.00		0.00%
Monday.com	\$948.00	1,100.00		86.18%
Quickbooks Online	\$75.00	75.00		100.00%
Wild Apricot	\$2,052.00	2,200.00		93.27%
Zoom		150.00		0.00%
Uncategorized Tools		0.00		
Total Tools	\$3,100.00	4,280.00		72.43%
Total Tech and Tools	\$3,100.00	4,280.00		72.43%
Total Operational Expense	\$23,434.32			
Total Revenue	\$ 20,456.39	\$ 57,752.00		35.42%
Total Expenses	\$ 23,434.32	59,999.00		39.06%

Net Operating Revenue	-\$3,566.57	-2,247.00	158.73%
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